









Brenda Smith (with Al's Help)





Illustrated By
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Introduction

At **Magnolia Heating and Cooling**, we understand that most people have had at least one negative experience with a contractor.

That's why we always strive to go **above and beyond** to make your home improvement experience the standard to hold all others.



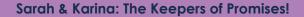


Spring had arrived in Riverside town, With flowers in bloom and the sun shining down. The birds chirped high, the breeze rolled through, But inside some houses? Oh, what a zoo!

Some homes felt stuffy, some homes felt hot,
The air wasn't working, the cool air was not!
And just when the town thought they'd sizzle and bake,
The phones in the office sprang wide awake!







But who makes sure that the techs are prepared? Who keeps things on time and ensures that they're squared?

That's **Sarah** and **Karina**, with schedules so tight, They map out the day and make sure it runs right!

Sarah sends service techs out on the dot, When customers call, panicked, "My house is too hot!"







She routes and she checks, she juggles, she spins, So no customer waits while they sit in the wind!

Then there's **Karina**, the Project Pro, For big HVAC jobs, she's running the show!

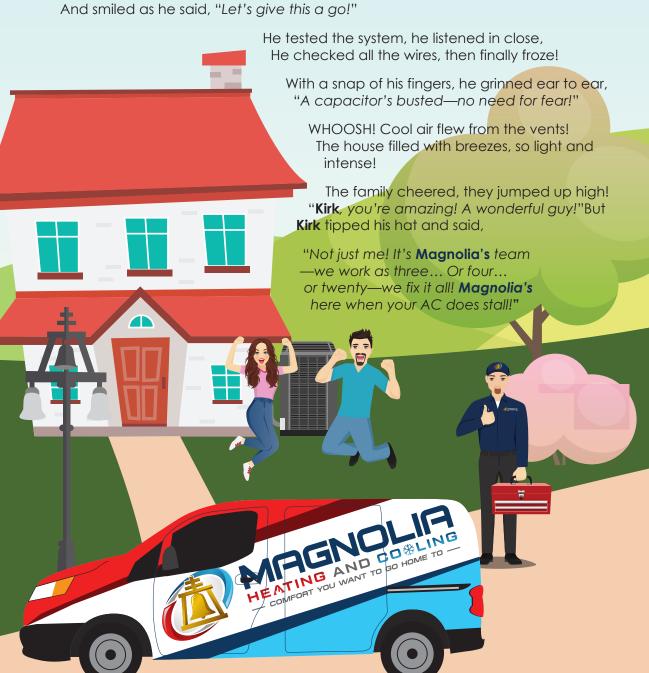
When a system is failing, when something's not right, She makes sure the install is booked and in sight!

They both work together, keeping things tight, Making sure promises stay strong and bright!

Kirk Saves the Day!

Now **Kirk** was the first to head out that day, His truck zipped fast down Magnolia Way.

He knocked on the door, toolbox in tow, And smiled as he said, "Let's give this a go!"



Steve Leads the Install Team!

Across the town, another call came, A brand-new system was part of the game!

The Johnsons were waiting, their house was too warm, They needed a system to weather the storm!

That's when **Steve** and his team got to work, With ladders and drills, not a single job shirked!

Andreas, Allen, Daniel, and Raul,





But wait! This year, a big change was here! A new refrigerant—better, clearer!

"Keep steady!" said Steve, "This change is no joke! R-32's here—it's lighter than smoke! The fittings are different, the pressure is new, But we'll get this done—we know what to do!"

And oh, what a job! They measured, they cut, they twisted, they tested, they tightened things up!

By day's end, the system was set up just right, and the Johnsons cheered as cool air took flight!

Steve smiled and said, "We learn and we grow, **Magnolia's** ready—through heat or through snow!"







Brenda & Magnolia's Big News!

But who spreads the word? Who shouts it out loud? Who tells every town that **Magnolia's** proud?

Brenda, of course! She makes sure they know, **Magnolia's** the best place to go, go, go!

She runs all the ads, the flyers, the news, She shares all the stories, the five-star reviews! She plans all the banners, the billboards, the fun, making sure everyone knows we're #1! But this spring, **Brenda's** heart grew in size, For a brand-new joy had lit up her eyes!

A grandbaby arrived! The first one, oh wow! A little boy **Banks**—a sweet baby now!

And **Eric** stood proudly, a grandpa at last, Smiling with joy as the months quickly passed.

A Magnolia Celebration!

Back at the shop, the team gathered 'round, It was time to celebrate the best team in town!

Eric stood tall and said with delight, "We fix and install—we do it just right!"

So, let's give a cheer for the best of the best, these stars of **Magnolia** outshine the rest!

"Karina was honored at the holiday bash, Employee of the Year—she's top of the class! Paul and Andreas? They're shining so bright, Hard work and talent—both out of sight!

Drew's our Top Rookie, with hustle and

cheer, Quick and determined—he's made it so clear!

And don't forget **Kirk**, our training star, Leading CTE classes to take techs far!

Sharing his skills with patience and cheer, Guiding new HVAC pros through their careers!"

Cristian, Victor, and **Anthony** too, Joined our big family—they're ready, even though they're new!

And **Hugo's** at home—our hearts are with him, and when he returns, we'll cheer once again!

And last but not least, we cheered for **Becca**! She's home with her baby, sweet little **Banks**!







From sunrise to sunset, the team got to work, Fixing up homes with passion — not perks.

No matter the challenge, no matter the call, **Magnolia** answered and helped one and all!

One house at a time, one fix at a go, Keeping homes comfy with cool, steady flow!

So, if your home's stuffy, or something feels wrong, Call **Magnolia** up — they'll be there DING DONG

